



Executive Committee Minutes

January 18, 2019, 10:30 AM

Via BlueJeans

Attendance: Beth Vossler, Vicki Wilbers, Michael McCunniff, Gary Harbison

Unable to attend: Joe Pierle, Diann Bomkamp, Nathan Suter

Minutes (see Executive Committee Minutes, Nov. 11, 2018; Board Minutes, Dec. 14, 2018) – Approved.

Executive Director Update

- **Funding Status** – Coalition funds for 2019 are below expenses of operating the organization. Coalition application for the MFH Exemplary Advocacy Cohort was turned down (new grant line from MFH). The Health Forward Foundation Safety Net application was turned down (MCOH has not previously applied for this grant line). DentaQuest Foundation (now DentaQuest Partnership) 2019 award is half of what the 2018 award was. This is part of DQFs plan to transition to a new set of priorities and development of a new organization to manage grants through what has been called the Oral Health 2020 network, now to be referred to as OPEN. MFH is sponsoring the 2019 conference at \$5,000. Last year we received a \$25,000 sponsorship from them, by far the largest (consistent with all previous conferences). This will result in fewer funds coming in through conference activities. We are working diligently to seek additional sponsorships and exhibitors.
- **Funding Activities** – The support of the Board and membership to help shore up Coalition finances is greatly appreciated. The Coalition is continuing an extensive search for additional funds. Delta Dental of Missouri may present a grant opportunity in the spring. Ongoing contact with Delta Dental is being maintained. An upcoming meeting with REACH Healthcare Foundation will explore possible future funding opportunities with them. Deaconess Foundation may present possibilities. There have been several specific suggestions about new fundraising activities. Gary recommended two specific actions; personal appeals to dental supply companies for funding (a meeting was held with Dr. Dane and Dr. Suter – both will initiate contacts); an ad hoc committee should be formed to determine the feasibility of a fundraising event for the Coalition, such as a gala dinner, golf tournament or walk/run event. Both recommendations were accepted by the Executive Committee acting on behalf of the Board.
- **Proposed Cuts** (see 2019 Budget document with reductions) – Gary has prepared a series of possible cuts in expenses (see document). In addition, within this document the income lines have been refined

to reflect only those funds that currently appear likely to be received. Possible expense reductions are outlined on the document. It was noted that if the ED and Office Manager (OM) could work from home and utilize their personal phone/internet service this would further reduce expenses by about \$7000. It will need to be explored if general liability insurance could be reduced. The bulk of reductions are in personnel cost (temporary salary reductions, move the OM from .75 FTE to .5 FTE, and ending the Community Outreach and Project Development Director posting April 1 - Because of ongoing searches for additional funding it is hoped the Community Outreach and Project Development Director position can be continued beyond April 1 – new opportunities will be monitored).

- The Executive Committee acting on behalf of the Board accepted the recommended actions, including most reductions and proposed specific fundraising actions. Board members noted that use of cash reserves at this level is to be expected in non-profit operations in some years. Several suggestions were made by Board members including exploring a simplified audit, ensuring that policy is in place for work-from-home employment, and keeping workmen's comp as a good protective practice.
- Addition items– Senator Wallingford has agreed to file our LPHA fluoridation bill. Vicki reported it was filed yesterday – SB278. Sen. Wallingford has also agreed to hold a meeting of the Oral Health Caucus this session.

Organizational Issues

- Monthly Financial Reports – December 2018 financial reports are not available yet to allow time for completion of the year-end financial processes.

Other/Updates

Upcoming Meetings – events – Please note meetings will be conducted via BlueJeans

- **Board Meeting** – Thursday, February 28, 2019, 6:30 PM, Capitol Plaza Hotel, 2019 MO Oral Health Policy Conference (no call-in or BlueJeans available – please plan to attend)
- Executive Committee – Friday, May, 2019, 10:30 AM, via BlueJeans
- Conference Committee – January 16, 2019, noon, if needed, via BlueJeans
- Policy Committee – January 25, 2019, 9 AM, via BlueJeans

The 2019 Missouri Oral Health Policy Conference -

Thursday, Feb. 28 and Friday, March 1, 2019

Capitol Plaza Hotel, Jefferson City, Missouri

Special Pre-conference Workshops, Feb. 28 –

Teledentistry for Practitioners

Being a Medicaid Provider in an Era of Accountability

Oral Health Legislative Awareness Event – 8 AM, Feb. 28, MO State Capitol