Cass Community Health Foundation

EMPOWERING THE COMMUNITY THROUGH IMPROVED HEALTH
ORAL HEALTH PROGRAMS
CASS COUNTY DENTAL CLINIC

MISSION: to eliminate oral disease through preventive education, early intervention, and comprehensive dental services for low-income and uninsured children.
## CLINIC STAFFING

### CLINICAL TEAM
- DDS @ 36/wk
- DDS @ 12/wk
- 1 RDH @ 36/wk
- 2 DAs @ 36/wk
- 2 DAs @ 12/wk

### ADMIN/SUPPORT TEAM
- Director of Dental Programs
- Practice Manager
- Front Desk Coord.
- Patient Care Coord.
- Outreach Coord.
- Short a part-time Front Desk

Full-time team splits time between Belton & Harrisonville
2019 DATA – COMBINED

Cass County Dental Clinic

3,320 Unique Patients
5,733 Encounters
PATIENT DEMOGRAPHICS

**Age Groups**
- 0-5 years: 1%
- 6-12 years: 19%
- 13-19 years: 33%
- 20 years: 47%

**Race / Ethnicity**
- American Indian/Alaska Native: 1%
- Asian: 0%
- Black or African American: 9%
- Hispanic: 8%
- Multi-Racial: 1%
- White: 55%
- Other: 17%
- Unknown/Undisclosed: 9%
PAYOR MIX & OTHER FUNDING

- 97% Medicaid
- 3% Uninsured

Revenue covered 73% of Expenses in 2019

Health Forward Foundation
REACH Healthcare Foundation
United Way of Greater Kansas City
KEYS TO MEDICAID SUCCESS

• Verify Eligibility Day of Appointment
• Check & Record Service History in Advance of Appointment
• Know the Frequency Limits for Each Plan
• Constant Training of Staff
• Keep Up to Date with Any Changes to Frequency Limits & Authorization Requirements
• Follow-Up Regularly During the Credentialing Process
• Keep All Your Info Up to Date with Each Plan
• Submit Claims & Pre-Auths Daily
OPPORTUNITIES FOR IMPROVEMENT

- Same guidelines across all plans
- 12-month eligibility
- Credentialing Site vs Individual Providers or Way to Streamline for Temps
THANK YOU!

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